



## Usource Listed on GSA Energy Management Schedule

February 20, 2001

**Hampton, NH (February 20, 2001)** – Usource L.L.C., an affiliate of Unitil Corporation (AMEX: UTL), today announced a contract award from the United States General Services Administration on the Federal Supply Services (FSS) Energy Management schedule. The FSS listing pre-qualifies Usource to provide Energy Brokerage and Energy Consulting Services through a streamlined contracting process to any federal facility or agency.

"We have a number of agencies that have wanted to do business with Usource but the administrative process can be daunting and time-consuming," said Bob Schoenberger, Unitil's Chairman and Chief Executive Officer. "The FSS listing solves all that – Usource is open and ready for business with any federal agency or facility seeking to minimize the costs and aggravations of the competitive energy procurement process and to substantially increase the range of energy management options and services available to them. Receiving this approval after the rigorous federal review process is a powerful confirmation of the Usource technology and value proposition."

Usource L.L.C., headquartered in Hampton, NH, began providing web-based energy solutions in late 1999, and now offers Energy Buying, Advisory Services, an Energy Marketplace and an Education Center through [www.usourceonline.com](http://www.usourceonline.com). Usource provides tools for the sophisticated energy buyer including personalized energy management and procurement solutions, but also offers one-stop shopping for smaller to medium sized energy users who lack resources or expertise in managing energy in an increasingly competitive environment. Usource Energy Buying is a neutral, independent service that enables customers to post their energy requirements on the nation's most active retail energy exchange, operated by Enermetrix, where suppliers competitively bid to meet those requirements. Usource currently serves northeastern United States and has more than 375 accounts under management, including leading industrial corporations, large business and industrial associations, major municipal and government buyers as well as key commercial and industrial buying groups

For more information, visit Unitil at [www.unitil.com](http://www.unitil.com) or call Todd Black at 603-773-6530.

### *Contact*

*Todd Black*

[black@usourceonline.com](mailto:black@usourceonline.com)

### *Corporate Office*

*Liberty Lane West*

*Hampton, NH 03842-1720*

*800/999-6501*