Form U-13-60 Mutual and Subsidiary Service Companies Revised February 7, 1980

ANNUAL REPORT

FOR THE PERIOD

Beginning January 1, 1995 and Ending December 31, 1995

TO THE

US SECURITIES AND EXCHANGE COMMISSION

0F

UNITIL SERVICE CORP.

A Subsidiary Service Company

Date of Incorporation October 9, 1984

State of Incorporation New Hampshire

Location of Principal Executive Offices of Reporting Company: 216 Epping Road Exeter, New Hampshire 03833-4571

Name, Title and address of officer to whom correspondence concerning this report should be addressed: Laurence M. Brock, Controller216 Epping Road Exeter, New Hampshire 03833-4571

Name of Principal Holding Company Whose Subsidaries are served by Reporting Company: UNITIL Corporation

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1995

LISTING OF SCHEDULES AND ANALYSIS OF ACCOUNTS

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LISTING OF INSTRUCTIONAL FILING REQUIREM Description of Reports or Statements	ENTS	Page Number
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SCHEDULE I - COMPARATIVE BALANCE SHEET Give balance sheet of the Company as of December 31 of the current and prior year.

	ASSETS AND OTHER DEBITS	AS OF DE CURRENT	CEMBER 31 PRIOR
101	SERVICE COMPANY PROPERTY Service company property (Schedule II)	3,354,797	2,109,594
107	Construction work in progress	Θ	Θ
	(Schedule II) Total Property	3,354,797	2,109,594
108	Less accumulated provision for depreciation and amortization of service		
	company property (Schedule III)	2,087,238	1,755,165
	Net Service Company Property	1,267,559	354,429
123	INVESTMENTS Investments in associate	Θ	Θ
125	companies (Schedule IV)	0	0
124	Other investments (Schedule IV)	Θ	0
	Total investments	Θ	0
	CURRENT AND ACCRUED ASSETS		
131	Cash	24,120	24,120
134	Special deposits	0	0
135 136	Working funds Temporary cash investments	5,000 0	5,000 0
130	(Schedule IV)	0	0
141	Notes receivable	Θ	Θ
143	Accounts receivable	214,939	1,873
144	Accumulated provision for uncollectable accounts	Θ	Θ
146	Accounts receivable from associate companies		
450	(Schedule V)	1,258,235	946,860
152	Fuel stock expense undistributed (Schedule VI)	0	0
154	Materials and supplies	Θ	Θ
163	Stores expense undistributed	0	Θ
165	(Schedule VII) Prepayments	12,989	4,667
174	Miscellaneous current and	,	
	accrued assets (Schedule VIII) Total Current and Accrued	Θ	Θ
	Assets	1,515,284	982,520
	DEFERRED DEBITS		
181 184	Unamortized debt expense Clearing accounts	0 151 276	0 224 770
184 186	Miscellaneous deferred debits	151,276	224,770
	(Schedule IX)	57,028	514,715

188	Research, development, or demonstration expenditures		
	(Schedule X)	Θ	Θ
190	Accumulated deferred income tax	Θ	Θ
	Total Deferred Debits	208,304	739,485
	TOTAL ASSETS AND OTHER DEBITS	2,991,147	2,076,434
ANNUAL F FORM U-1	REPORT OF UNITIL SERVICE CORP. L3-60		

For the Year Ended December 31, 1995

SCHEDULE I - COMPARATIVE BALANCE SHEET

ACCOUNT	LIABILITIES AND PROPRIETARY CAPITAL	AS DECEME CURRENT	OF BER 31 PRIOR
	PROPRIETARY CAPITAL		
201	Common stock issued (Schedule XI)	1,000	1,000
211	Miscellaneous paid-in-capital (Schedule XI)	Θ	Θ
215	Appropriated retained earnings (Schedule XI)	0	Θ
216	Unappropriated retained earnings (Schedule XI)	1,688	1,688
	Total Proprietary Capital	2,688	2,688
223	LONG-TERM DEBT Advances from associate	_	
224	companies (Schedule XII) Other long-term debt	Θ	Θ
225	(Schedule XII) Unamortized premium on long-	0	Θ
000	term debt	Θ	Θ
226	Unamortized discount on long-term debt-debit	Θ	0
	Total Long-Term Debt	0	0
227	Obligations under capital leases - non-current	807,812	149,415
	CURRENT AND ACCRUED LIABILITIES		
231	Notes payable	Θ	Θ
232	Accounts payable Notes payable to associate	82,314	105,920
233 234	companies (Schedule XIII) Accounts payable to associate	611,852	596,925
254	companies (Schedule XIII)	978,244	763,934
236	Taxes accrued	16, 941	(8,933)
237	Interest accrued	0	Θ
238	Dividends declared	Θ	0
241 242	Tax collections payable Miscellaneous current and accrued liabilities	(107)	(4,983)
243	(Schedule XIII) Obligations under capital	606,512	782,457
240	leases - current Total Current and Accrued	438,993	184,259
	Liabilities	2,734,750	2,419,579
	DEFERRED CREDITS		
253	Other deferred credits	Θ	Θ
255	Accumulated deferred investment	_	_
	tax credits Total Deferred Credits	0 0	0 0
		-	-
282	ACCUMULATED DEFERRED INCOME TAXES	(554,102)	(495,248)
	TOTAL LIABILITIES AND PROPRIETARY CAPITAL	2,991,147 2	2,076,434
ANNUAL R FORM U-1	REPORT OF UNITIL SERVICE CORP.		
	Year Ended December 31, 1995		
	SCHEDULE II - SERVICE C	OMPANY PROPER	RTY .
	BALANCE		
DESCE	BEGINNING ADDITIONS 0		BALANCE R AT CLOSE ES 1/ OF YEAR
	RIPTION OF YEAR SA	LES CHANGE	LG I/ OF TEAR
Account	PROPERTY		
301 ORG	GANIZATION		

303 MISCELLANEOUS

	INTANGIBLE PLAN	Г			
304	LAND AND LAND RIGHTS				
305	STRUCTURES AND IMPROVEMENT	6			
306	LEASEHOLD IMPROVEMENTS				
307	EQUIPMENT 2/	1,403,634	1,211,337	0	0 2,614,971
308	OFFICE FURNITURE AND EQUIPMENT	630,992	32,092	Θ	0 663,084
309	AUTOMOBILES, OTHER VEHICLES AND RELATED GARAGE EQUIPMENT	74,968	19,256	(17,482)	0 76,742
310	AIRCRAFT AND AIRPORT EQUIPMENT				
311	OTHER SERVICE COMPANY PROPERTY 3/				
	SUB-TOTAL	2,109,594	1,262,685	(17,482)	0 3,354,797
107	CONSTRUCTION WORK IN PROGRESS TOTAL	2 109 594	1 262 685	(17,482)	0 3 354 797
1/ P	ROVIDE AN EXPLAN			,	• • • • • • • • • • • • •
MATE	RIAL:				
FORM	AL REPORT OF UNI U-13-60 the Year Ended D				
	S	CHEDULE II -	CONTINUED		
	SUBACCOUNT	DESCRIPTION		ADDITIONS	
PC				ADDITIONS	BALANCE AT CLOSE OF YEAR
	Equipment			1,211,337	CLOSE OF YEAR
	Equipment				CLOSE OF YEAR
	Equipment				CLOSE OF YEAR
	Equipment DESCRIBE OTHER S PROPERTY:	ERVICE COMPAN			CLOSE OF YEAR 2,614,971
	DESCRIBE OTHER SI PROPERTY:	ERVICE COMPAN		1,211,337	CLOSE OF YEAR 2,614,971
NONE	DESCRIBE OTHER SI PROPERTY:		IY	1,211,337	CLOSE OF YEAR 2,614,971
NONE	DESCRIBE OTHER S PROPERTY: DESCRIBE CONSTRUC PROGRESS:		IY	1,211,337	CLOSE OF YEAR 2,614,971
NONE 4/ NONE	DESCRIBE OTHER S PROPERTY: DESCRIBE CONSTRUC PROGRESS:	CTION WORK IN	IY	1,211,337	CLOSE OF YEAR 2,614,971
NONE 4/ NONE ANNU FORM	DESCRIBE OTHER S PROPERTY: DESCRIBE CONSTRU PROGRESS:	CTION WORK IN FIL SERVICE C	IY I CORP .	1,211,337	CLOSE OF YEAR 2,614,971
NONE 4/ NONE ANNU FORM	DESCRIBE OTHER S PROPERTY: DESCRIBE CONSTRU PROGRESS: AL REPORT OF UNI U-13-60	CTION WORK IN TIL SERVICE C ecember 31, 1	IY I CORP .	1,211,337	CLOSE OF YEAR 2,614,971
NONE 4/ NONE ANNU FORM	DESCRIBE OTHER SI PROPERTY: DESCRIBE CONSTRUE PROGRESS: AL REPORT OF UNI U-13-60 the Year Ended De ACCUMULATE	CTION WORK IN TIL SERVICE C ecember 31, 1	IY CORP. 1995 DULE III FOR DEPRECI	1,211,337 OTAL 1,211,337	CLOSE OF YEAR 2,614,971

	BALANCE	ADDITIONS		
DESCRIPTION	AT	CHARGED TO	OTHER CHANGES	BALANCE
	BEGINNING	ACCOUNT	RETIRE- ADD	AT CLOSE

Account						
301 ORGANIZATION						
303 MISCELLANEOUS INTANGIBLE PLANT						
304 LAND AND LAND RIGHTS						
035 STRUCTURES AND IMPROVEMENT	S					
306 LEASEHOLD IMPROVEMENTS						
307 EQUIPMENT	1,220,688	245,354	0	Θ	1,466,042	
308 OFFICE FURNITURE AND EQUIPMENT	472,057	93,671	0	0	565,728	
309 AUTOMOBILES, OTHER VEHICLES AND RELATED GARAGE EQUIPMENT	62,420	10,530	(17,482)	0	55,468	
310 AIRCRAFT AND AIRPORT EQUIPMENT						
311 OTHER SERVICE COMPANY PROPERTY						
TOTAL	1,755,165	349,555	(17,482)	Θ	2,087,238	
1/ PROVIDE AN EXPLA MATERIAL:	NATION OF THOS	SE CHANGES (CONSIDERED			
ANNUAL REPORT OF UN FORM U-13-60 For the Year Ended						
separ compa Under	ete the follow Account 124 " ately, with de ny, number of Account 136, investment sep	Other Inves escription, shares or p "Temporary	stments" stat including, t principal amo	e each he name unt.	investment of issuing	
			BALA		BALANCE	E
			AT BEGIN	NING	AT CLOSE	
DESCRIPTION			BALA	NCE	OF YEAR	R
ACCOUNT 123 - INVES COMPA		CIATED		Θ		Θ
ACCOUNT 124 - OTHER	INVESTMENTS			0		0
ACCOUNT 136 - TEMPO INVES	RARY CASH TMENTS			0		0
		TOTAL		Θ		

0

0

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SCHEDULE V - ACCOUNTS RECEIVABLE FROM ASSOCIATE COMPANIES

INSTRUCTIONS: Complete the following schedule listing accounts receivable from each associate company. Where the service company has provided accomodation or convenience payments for associate companies, a separate listing of total payments for each company, number of shares or principal amount associate company by subaccount should be provided.

DESCRIPTION	BALANCE AT BEGINNING OF YEAR	
ACCOUNT 146 - ACCOUNTS RECEIVABLE FROM ASS Companies	OCIATE	
Concord Electric Company	181,094	252,799
Exeter & Hampton Electric Company	182,672	271,585
Fitchburg Gas and Electric Light Company	357,969	485,809
UNITIL Power Corp.	151,957	180,125
UNITIL Realty Corp.	21,165	14,418
UNITIL Corporation	0	2,637
UNITIL Resources, Inc.	52,003	50,862
TOTAL	946,860	1,258,235

ANALYSIS OF CONVENIENCE OR ACCOMMODATION PAYMENTS:

Concord Electric Company	781,977
Exeter & Hampton Electric Company	796,786
Fitchburg Gas and Electric Light Company	1,269,829
UNITIL Power Corp.	248,443
UNITIL Realty Corp.	26,208
UNITIL Corporation	2,706
UNITIL Resources, Inc.	38,994
For a list of major vendors paid by UNITIL	

Service Corp. on behalf of associate companies see page 10A.

TOTAL PAYMENTS 3,164,943

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1995

CONVENIENCE PAYMENTS BY TYPE AND COMPANY

	CECo	E&H	FG&E	UPC
Insurance Legal Audit	\$133,800 47,106 40,248	\$147,950 44,733 41,322	257,584	\$90,147 120,554 34,434
Computer Equip/Software/Maint Demand Side Managemen Office Supplies & Forn Actuarial Services Consulting Services Payroll Related Miscellaneous		79,766 591 56,135 20,440 157,400 215,770 32,678	49,953 2,600 43,076 40,562 346,900 0 46,561	0 210 0 2,100 0 998

Total \$781,977 \$796,786 \$1,269,829 \$248,443

CONVENIENCE PAYMENTS BY TYPE AND COMPANY (Cont.)

	URI	URC	UC	Total
Insurance	\$903	\$6,313	\$0	\$779,476
Legal	25,843	17,918	Θ	513,739
Audit	1,411	1,247	Θ	200,893
Computer				
Equip/Software/Maint	8,292	Θ	Θ	197,302
Demand Side Management	Θ	Θ	Θ	4,123
Office Supplies & Forms	988	37	Θ	143,458
Actuarial Services	Θ	Θ	Θ	78,261
Consulting Services	Θ	Θ	Θ	664,700
Payroll Related	Θ	Θ	Θ	466,374
Miscellaneous	1,557	693	2,706	116,617

SCHEDULE VI - FUEL STOCK EXPENSES UNDISTRIBUTED

- INSTRUCTIONS: Report the amount of labor and expenses incurred with respect to fuel stock expense during the year and indicate amount attributable to each associate company. Under the section headed "Summary" listed below give an overall report of the fuel functions performed by the service company.
- LABOR EXPENSE TOTAL DESCRIPTION
- ACCOUNT 152 FUEL STOCK EXPENSE 0 0 0 0 UNDISTRIBUTED

TOTAL 0 0 SUMMARY:

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1995

SCHEDULE VII - STORES EXPENSE UNDISTRIBUTED

INSTRUCTIONS: Report the amount of labor and expenses incurred with respect to stores expense during the year and indicate amount attributable to each associate company. DESCRIPTION LABOR EXPENSE TOTAL

ACCOUNT 163 - STORES EXPENSE 0 0 0 0 UNDISTRIBUTED

TOTAL 0 0 0

0

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1995

SCHEDULE VIII

MISCELLANEOUS CURRENT AND ACCRUED ASSETS

INSTRUCTIONS: Provide detail of items in this account. Items less than \$10,000 may be grouped, showing the number of items in each group.

DESCRIPTION		BALANCE AT BEGINNING OF YEAR	BALANCE AT CLOSE OF YEAR
ACCOUNT 174 - MISCELLANEOUS CURRENT AND ACCRUED ASSETS	TOTAL	0	0
ANNUAL REPORT OF UNITIL SERV		-	U

INSTRUCTIONS: Provide detail of items in this account. Items less than \$10,000 may be grouped by class showing the number of items in each class.

	BALANCE AT BEGINNING OF YEAR	BALANCE AT CLOSE OF YEAR
DESCRIPTION		
ACCOUNT 186 - MISCELLANEOUS DEFER DEBITS	RRED	
Under/(over) collected administrative expenses	188,636	(7,438)
Postage	20,561	18,838
Deferred relocation costs	295,268	0
Business Development	10,250	0
Miscellaneous Deferred	0	45,628
тс	DTAL 514,715	57,028

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1995

SCHEDULE X

RESEARCH, DEVELOPMENT OR DEMONSTRATION EXPENDITURES

INSTRUCTIONS: Provide a description of each material research, development, or demonstration project which incurred costs by the service corporation during the year.

		BALANCE AT
	DESCRIPTION	CLOSE
		OF YEAR
NINT 400		

ACCOUNT 188 - RESEARCH, DEVELOPMENT OR DEMONSTRATION EXPENDITURES 0

TOTAL

0

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1995

SCHEDULE XI - PROPRIETARY CAPITAL

ACCOUNT NUMBER		SHARES		OF PER NO. OF	TOTAL
201 COMMON S	TOCK ISSUE	D 300	10.00	100	1,000
INSTRUCTIONS: Classify amounts in each account with brief explanation, disclosing the general nature of transactions which gave rise to the reported amounts. DESCRIPTION AMOUNT					
ACCOUNT 211 -	MISCELLAN	EOUS PAID-IN	CAPITAL		
ACCOUNT 215 -	APPROPRIA	TED RETAINED	EARNINGS		
				TOTAL	0
TNSTRUCTIONS	Give nart	iculars conc	erning net	income or	

INSTRUCTIONS: Give particulars concerning net income or (loss) during the year, distinguishing between compensation for the use of capital owned or net loss remaining from servicing nonassociates per the General Instructions of the Uniform System of Accounts. For dividends paid during the year in cash or otherwise, provide rate percentage, amount of dividend, date declared and date paid. BALANCE NET BALANCE AT DESCRIPTION BEGINNING OR DIVIDENDS CLOSE OF YEAR (LOSS) PAID OF YEAR ACCOUNT 216 -UNAPPROPRIATED RETAINED EARNINGS 1,688 0 0 1,688 TOTAL 1,688 0 0 1,688

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1995

INSTRUCTIONS: Advances from associate companies should be reported separately for advances on notes, and advances on open account. Names of associate companies from which advances were received shall be shown under the class and series of obligation column. For Account 224 - Other long-term debt provide the name of creditor company or organization, terms of the obligation, date of maturity, interest rate, and the amount authorized and outstanding.

NAME OF CREDITOR	TERMS OF OBLIG CLASS & SERIES OF OBLIGATION	DATE OF MATURITY	INTEREST RATE	AMOUNT AUTHORIZED	ADDITIONS	1/ DEDUCTIONS	BALANCE AT CLOSE OF YEAR
ACCOUNT 223 -	ADVANCES FROM ASSOCIATE COMPANII	ES		0	Θ	0	0
ACCOUNT 224 - (OTHER LONG-TERM DEI	3T:		0	Θ	Θ	0
	TOTAL			Θ	0	0	Θ

1/ GIVE AN EXPLANATION OF DEDUCTIONS:

ANNUAL REPORT OF UNITIL SERVIC	E CORP.
FORM U-13-60	
For the Year Ended December 31	, 1995

SCHEDULE XIII - CURRENT AND ACCRUED LIABILITIES

Provide balance of notes and accounts payable to each company. Give description and amount of miscellaneous current and accrued liabilities. Items less than \$10,000 may be grouped, showing the number of items in each group.

DESCRIPTION	BALANCE AT BEGINNING OF YEAR	BALANCE AT CLOSE OF YEAR
ACCOUNT 233 - NOTES PAYABLE TO ASSOCIATE COMPANIES		
Money Pool	596,925	611,852
TOTAL	596,925	611,852
ACCOUNT 234 - ACCOUNTS PAYABLE TO ASSOCIATE COMPANIES		
Concord Electric Company	375	756
Exeter & Hampton Electric Company	0	0
Fitchburg Gas and Electric Company	0	Θ
UNITIL Corporation (1)	763,559	977,488

(1) Balance consists of KESOP for UNITIL Service Employees only, not subsidaries.	TOTAL	763,934	978,244
ACCOUNT 242 - MISCELLANEOUS CURRENT AND ACCRUED			
LIABILITIES			
Accrued FASB 87		269,155	160,155
Accrued Supplemental			
Executive Retirement Plan		235,865	257,164
Accrued Legal Fees		8,683	6,406
Accrued Annual Report		59,651	72,127
Accrued Pension Expense		Θ	Θ
Accrued FASB 106		23,601	34,132
Accrued FASB 106 - APBO		7,118	10,677
Accrued FASB 106 - Gain/Loss		(1,649)	(1,649)
Accrued Realignment Cost		180,033	67,500
	TOTAL	782,457	606,512

SCHEDULE XIV NOTES TO FINANCIAL STATEMENT

INSTRUCTIONS: The space below is provided for important notes regarding the financial statements or any account thereof. Furnish particulars as to any significant contingent assets or liabilities existing at the end of the year. Notes relating to financial statements shown elsewhere in this report may be indicated here by reference.

Selected Notes to the Financial Statements:

UNITIL Service Corp. (USC), a wholly-owned subsidiary of UNITIL Corporation, a public utility parent company and its subsidiaries. USC is subject to the jurisdiction of the Securities and Exchange Commission (SEC) under the Public Utility Holding Company Act of 1935. Accordingly, USC maintains its books as prescribed by the "Uniform System of Accounts for Mutual Service Companies and Subsidiaries Service Companies" as Amended February 2, 1979 to be effective January 1, 1980. USC prepares its financial statements in conformity with generally accepted accounting principles.

Please refer to the 1995 UNITIL Corporation Form 10-K for additional disclosures.

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1995

SCHEDULE XV

STATEMENT OF INCOME

ACCOUNT	DESCRIPTION	CURRENT YEAR	PRIOR YEAR
	INCOME	,	
457	Services rendered to		
	associate companies	8,710,699	7,843,330
458	Services rendered to		
	nonassociate companies	30,000	30,000
419	Interest Income	1,574	755
421	Miscellaneous income or loss	Θ	Θ
	Total Income	8,742,273	7,874,085
	EXPENSE		
920	Salaries and wages	4,734,570	4,470,936
921	Office supplies and	.,,	.,,
	expenses	513,765	492,906
922	Administrative expense	/	- /
	transferred - credit	207,795	(188,635)
923	Outside services employed	286, 326	268,496
924	Property insurance	1,788	2,090
925	Injuries and damages	32,640	45,943
926	Employee pensions and benefits	994,124	944,842

928	Regulatory commission expense	Θ	Θ
930.1	General advertising expense	45,258	23,840
930.2	Miscellaneous general expense	175,088	126,407
931	Rents	760,178	753,718
932	Maintenance of structures		
	and equipment	207,108	217,699
403	Depreciation and		
	amortization expense	349,554	341,618
408	Taxes other than income		
	taxes	333,476	309,066
409	Income taxes	76,680	62,591
410	Provision for deferred		
	income taxes	(58,854)	(51,849)
411	Provision for deferred		
	income taxes - credit	0	Θ
411.5	Investment tax credit	Θ	Θ
426.1	Donations	2,710	788
426.5	Other deductions	907	172
427	Interest on long-term debt	0	Θ
430	Interest on debt to		
	associate companies	19,184	11,706
431	Other interest expense	59,976	41,751
	Total Expense	8,742,273	7,874,085
	Net Income or (Loss)	0	0

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For the Year Ended December 31, 1995

ANALYSIS OF BILLING ASSOCIATE COMPANIES ACCOUNT 457

NAME OF ASSOCIATE	DIRECT COSTS CHARGED	INDIRECT COSTS CHARGED	COMPENSATIO FOR USE OF CAPITAL	AMOUNT		
	457-1	457-2	457-3			
Concord Electric Company	889,544	796,296	0	1,685,840		
Exeter & Hampton Electric Company	950,349	829,416	0	1,779,765		
Fitchburg Gas and Electric Light Company	1,720,955	1 578 180	0	3,299,135		
UNITIL Power Corp.		670,768	0	1,364,055		
UNITIL Realty	000,201	010,100	Ŭ	1,004,000		
Corp.	21,893	21,140	Θ	43,033		
UNITIL Resources, Inc.	314,434	224,437	0	538,871		
TOTAL	4,590,462	4,120,237		0 8,710,699		
ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1995						
ANALYSIS OF BILLING NONASSOCIATE COMPANIES ACCOUNT 458						
DIRE NAME OF COS NONASSOCIATE CHAR COMPANY 457	TS COSTS GED CHARGED		Ē	EXCESS OR DEFICIENCY 458-4	TOTAL AMOUNT BILLED	

Total	Θ	30,000	30,000	Θ	30,000

30,000

0

30,000

INSTRUCTION: Provide a brief description of the services rendered to each nonassociate company.

30,000

0

UNITIL Retiree

Trust

SCHEDULE XVI ANALYSIS OF CHARGES FOR SERVICE ASSOCIATE AND NONASSOCIATE COMPANIES

	Associate	Company C	charges	Nonass	ociate Co Charge		Total Char	jes for Sei	rvice
Description of Items	Direct Cost	Indirect Cost	Total	Direct Cost	Indirect Cost	Total	Direct Cost	Indirect Cost	Total
 920 Salaries and Wages 921 Office Supplies and Expenses 922 Admin Expense Trans-Credit 923 Outside Services Employed 924 Property Insurance 925 Injuries and Damages 926 Employee Pensions and Benefits 928 Regulatory Commission Expense 930.1 General Advertising Expense 930.2 Misc. General Expense 931 Rents 932 Maint. of Struct. & Equip. 403 Depr. and Amort. Expense 408 Taxes other than income 409 Income Taxes 410 Prov for Def Inc Tax Credit 411.5 Investment Tax Credit 419 Interest Income 426.1 Donations 426.5 Other Deductions 427 Interest on Long-Term Debt 431 Other Interest Expense INSTRUCTION: Total cost of service for associate and nonassociate companies the total amount billed under their separate analysis of billing schedules. 		525,391 415,061 31,962 286,326 1,788 32,640 994,124 0 45,258 175,088 647,324 183,216 349,554 349,554 349,554 (1,574) 2,710 907 59,976	0 45,258 175,088 760,178 207,108 349,554 333,476 76,680 (58,854) 0 0		30,000	30,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	4,179,179 98,704 175,833 112,854 23,892	415,061 31,962 286,326 1,788 32,640 994,124 0 45,258 175,088 647,324	$\begin{array}{c} 4,734,570\\ 513,765\\ 207,795\\ 286,326\\ 1,788\\ 32,640\\ 994,124\\ 0\\ 45,258\\ 175,088\\ 760,178\\ 207,108\\ 349,554\\ 333,476\\ 76,680\\ (58,854)\\ 0\\ 0\\ (1,574)\\ 2,710\\ 907\\ 0\\ 59,976 \end{array}$
SUBTOTAL EXPENSES Compensation for Use of Equity Capital	4,590,462	4,101,053	8,691,515 0		30,000	30,000 0	4,590,462	4,131,053	8,721,515 0
430 Interest on Debt to Associate Co.'s TOTAL EXPENSES 421 Miscellaneous Income Total Cost of Service	0 4,590,462 0 4,590,462	0	8,710,699 0		0 30,000 0 30,000	0 30,000 0 30,000	4,590,462 0 4,590,462	0	8,740,699 0

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1995

SCHEDULE XVII SCHEDULE OF EXPENSE DISTRIBUTION BY DEPARTMENT OR SERVICE FUNCTION

l	DEPART	1ENT OR
S	ERVICE	FUNCTION

	TOTAL AMOUNT	OVER- HEAD	MARKET PRICING	ADMIN.
920 SALARIES AND WAGES	4,734,570		453,766	1,226,700
921 OFFICE SUPPLES AND EXPENSES	513,765		60,342	289,846
922 ADMIN. EXPENSE TRANS-CREDIT	207,795			
923 OUTSIDE SERVICES EMPLOYED 924 PROPERTY INSURANCE 925 INJURIES AND DAMAGES 926 EMPLOYEE PENSIONS AND BENEFITS	286,326 1,788 32,640 994,124		85,626	155,912 1,788 32,640 981,018
928 REGULATORY COMMISSION EXPE	NSE 0			,
930.1 GENERAL ADVERTISING EXPENSE	45,258		16,406	28,852

930.2 MISC. GE	NERAL EXPENSE	175,088			3,954	
931 RENTS 932 MAINT. OF S		760,178			807,272	
EQUIP. 403 DEPR. AND AN					118,633	1
408 TAXES OTHER 409 INCOME TAXES	5	333,476 76,680				
410 PROV. FOR DI 411 PROV. FOR DI CREDIT		S (58,854)				
411.5 INVESTME						
426.5 OTHER DEI 427 INTEREST ON	DUCTIONS	907				
DEBT 430 INTEREST ON		0				
ASSOCIATE (431 OTHER INTER		19,184 59,976				
departmo (see In: Structur	Indicate each ent or servic struction 01- re of Account System Accou	e function. 3 General ing System				
тот	AL EXPENSES -	8,742,273	Θ	616,140	3,646,615	1
ANNUAL REPORT O						
FORM U-13-60 For the Year End						
	SCH	EDULE XVII				
		EXPENSE DISTR BY DR SERVICE FU				
		NT OR SERVIC		ON		
ACCOUNT NUMBER ACCOUNTI	ENERGY NG RESOURCES	DISTRIBUTION		CUSTOMER AFFAIRS	ENGINEERING	TECHNOLOGY
920 607,665 921 11,536	689,093 20,564	249,096 27,277	,	588,874 9,696		133,211 56,424
922 207,795 923 6,242	,	244	21,000		10,250	3,977
924 925 926 3,920			1,852	3,960	709	2,665
928 930.1			1,002	0,000	100	2,000
930.2 931 (393,265)	1,065	2,654	166,054	5,080 101,800	5,958	234,694
932 20,426 403 349,554				49,641	944	17,464
408 333,476 409 76,680 410 (58,854)						
411 411.5						
426.1 2,710 426.5 907						
427 430 431			19,184			
431			59,976			
1,168,792	710,722	279,271	744,728	762,126	365,444	448,435
ANNUAL REPORT O	- UNITIL SERV	ICE CORP.				
FORM U-13-60 For the Year End	ded December	31, 1995				
DI		NALYSIS OF S COUNT 920	ALARIES			
				ARY EXPEN NTSBILLED		IUMBER RSONNEL
NAME OF DEPARTMENT Indicate each department		DTAL PAREN DUNT COMPAN		HER IATES AS	NON SOCIATES	END OF YEAR
or service						

function Market Pricing 453,766 0 453,766 0 10

Technology	133,211	0 133,211	0	6
Accounting	607,665	0 602,865	4,800	16
Finance	454,991	0 454,391	600	8
Administrative	1,226,700	0 1,203,000	23,700	15
Energy Resources	689,093	0 689,093	Θ	11
Engineering	331,174	0 331,174	Θ	7
Distribution	249,096	0 249,096	0	4
Customer Affairs	588,874	0 587,974	900	15
TOTAL	4,734,570	0 4,704,570	30,000	92

OUTSIDE SERVICES EMPLOYED ACCOUNT 923

INSTRUCTIONS:	Provide a breakdown by subaccount of outside services employed.
	If the aggregate amounts paid to any one
	payee and included within
	one subaccount is less than \$25,000,
	only the aggregate number
	and amount of all such payments included
	within the subaccount
	need be shown. Provide a subtotal for
	each type of service.

FROM WHOM PURCHASED	ADDRESS	RELATIONSHIP "A"= ASSOCIATE "NA"=NON ASSOCIATE	AMOUNT
Outside Services - Accounting			
Various (1)		NA	6,242
Outside Services - Consulting			
Charles H. Tenney II	300 Friberg Parkway Westborough, MA	A	105,000
Various (5) Total Outside		NA	42,329
Services - Consulting			147,329
Outside Services - Data Processing			
Various (7)		NA	30,184
Outside Services - Le	gal		
LeBoeuf, Lamb, Greene & MacRae	260 Franklin Street Boston, MA 02110-3173	NA	69,334
Various (4) Total Outside Servi	ces - Legal	NA	4,111 73,445
Outside Services - Ot	her		
Various (5)		NA	29,126
TOTAL			286,326
ANNUAL REPORT OF UNIT	IL SERVICE CORP.		
FORM U-13-60 For the Year Ended De	cember 31, 1995		
EMPL	OYEE PENSIONS AND ACCOUNT 926	BENEFITS	
INSTRUCTIONS:	Provide a list	ing of each pen	sion plan

and benefit program provided by the service company. Such listing should be limited to \$25,000.

DESCRIPTION	AMOUNT
Health Insurance	405,549
Net Periodic Pension Expense	171,000
401 K	139,238
Life Insurance	73,666
Other	63,477
Supplemental Executive Retirement Plan	59,604
FASB 106	14,090
Realignment Costs	67,500

TOTAL

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1995

> GENERAL ADVERTISING EXPENSES ACCOUNT 930.1

INSTRUCTIONS: Provide a listing of the amounts included in Account 930.1 "General Advertising Expenses", classifying the items according to the nature of the advertising and as defined in the account definition. If a particular class includes an amount in excess of \$3,000 applicable to a single payee show separately the name of the payee and the and the aggregate amount applicable thereto.

DESCRIPTION	NAME OF PAYEE	AMOUNT
Recruiting	JWG Associates, Inc.	28,852

T0TAL 45,258

16,406

994,124

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1995

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MISCELLANEOUS GENERAL EXPENSES ACCOUNT 930.2

INSTRUCTIONS: Provide a listing of the amount included in Account 930.02 "Miscellaneous General Expense", classifying such expenses according to their nature. Payments and expenses permitted by Section 321 (b) (2) of the Federal Election Campaign Act, as amended by Public Law 94-283 in 1976 (2 U.S.C. 441 (b) (2) shall be separately classified.

DESCRIPTION

Printing and Distribution of Quarterly and Annual Reports	171,963
SEC Filing Fees	1,125
Company Dues	2,000

AMOUNT

> RENTS ACCOUNT 931

INSTRUCTIONS: Provide a listing of the amount included in Account 931, "Rents" classifying such expenses by major groupings of property, as defined in the account definition of the Uniform System of Accounts.

TYPE OF PROPERTY	AMOUNT
Office Building	643,668
EDP Equipment	109,101
Miscellaneous	7,409

TOTAL 760,178

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1995

> TAXES OTHER THAN INCOME TAXES ACCOUNT 408

INSTRUCTIONS: Provide an analysis of Account 408, "Taxes Other Than Income Taxes". Separate the analysis into two groups: (1) other than U. S. Government and (2) U.S. Government taxes. Specify each of the various kinds of taxes and show the amounts there of. Provide a subtotal for each class of tax.

KIND OF TAX

AMOUNT

Other than U.S.	
Government Tax:	
State Telephone & Telegram Tax	6,449
State Unemployment Tax - NH	9,930
	16,379
U.S. Government	
Tax:	
Federal Telephone & Telegram Tax	2,591
Federal Insurance Contribution Act	308,756
Federal Unemployment Tax	5,750
	317,097

TOTAL 333,476

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1995

DONATIONS ACCOUNT 426.1

INSTRUCTIONS: Provide a listing of the amount included in Account 426.1, "Donations", classifying such expenses by its purpose. The aggregate number and amount of all items of less than \$3,000 may be shown in lieu of details.

NAME OF RECIPIENT	PURPOSE OF DO	ONATION	AMOUNT
Aggregate			2,710
		TOTAL	2,710

For the Year Ended December 31, 1995

OTHER DEDUCTIONS ACCOUNT 426.5

INSTRUCTIONS:	Provide a listing of the amount included in Account 426.5, "Other Deductions", classifying such expenses according to
	their nature.

DESCRIPTION	NAME OF PAYEE	AMOUNT
Penalty Assessment	Internal Revenue Service	131
Lobbying Expenses	Business and Industry	762
Lobbying Expenses	American Institute of CPAs	14

TOTAL 907

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1995

> SCHEDULE XVIII NOTES TO STATEMENT OF INCOME

INSTRUCTIONS: The space below is provided for important notes regarding the statement of income or any account thereof. Furnish particulars as to any significant increases in services rendered or expenses incurred during the year. Notes relating to financial statements shown elsewhere in this report may be indicated here by reference.

See page 19.

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1995

ORGANIZATION CHART

See page 37A.

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1995

ORGANIZATION CHART AS OF DECEMBER 31, 1995

President and Chief Executive Officer	Stulgis
Senior Executive Vice President - Retail Business	Dalton
Vice President - Engineering	Appleton
Vice President - Customer Services	Morrissey
Vice President - Distribution	Aither
Senior Vice President - Energy Resources	Daly
Vice President - Operations	Foote
Assistant Vice President - Procurement	Weiss
Senior Vice President - Financial & Central	Siart
Vice President - Finance & Administration	Collin
Controller	Brock
Assistant Vice President -	Smith
Technology	
Senior Vice President - Business Development	Gantz
Assistant Vice President - Market Pricing	Stewart
Assistant Vice President - Market Develop	Zabetakis

METHODS OF ALLOCATION

See Page 38A

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1995

METHODS OF ALLOCATION

The cost of services rendered by UNITIL Service are allocated and billed based on direct time charges and to a lesser extent, direct cost assigned to individual projects or jobs performed on behalf of associated companies in accordance with the general guidelines set forth below.

A. Direct Labor Cost - Gross Wages. Direct Labor Cost -Gross Wages are based on the actual gross wage rates of assigned employees multiplied by the actual number of hours worked and directly charged to specific projects or jobs.

B. Direct Labor Cost - Other. Direct Labor Cost - Other includes the costs of paid absences, such as vacations, sick pay and holidays, and are allocated by employee based on the direct time charged to associated companies. In the event there are no direct time charges available for this allocation, the direct time charges of all UNITIL Service employees are used to make this allocation.

C. General Overhead Costs, including Indirect Labor. General Overhead Costs represent UNITIL Service Indirect Labor Costs and Administrative and General Expenses, and are allocated based on a monthly overhead rate applied against direct time charges. Indirect Labor Costs include pension costs, insurance, payroll taxes, employee savings plan, and similar payroll and benefit items. Administrative and General Expenses are those administrative and operating expenses incurred by UNITL Service in providing services to associated companies which cannot be identified with or directly charged to a specific project or job.

D. Direct Charges. Direct Charges are costs that are directly assignable based on the individual projects or jobs performed on behalf of associated companies, and are excluded from General Overheads. Direct Charges are billed at actual cost and include: Employee Travel, Meals, Lodging, and Other Related Expenses, Data Management Hardware Leases and Maintenance Costs, Telephone Lease, and other miscellaneous expenses.

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1995

ANNUAL STATEMENT OF COMPENSATION FOR USE OF CAPITAL BILLED

Non applicable

ANNUAL REPORT OF UNITIL SERVICE CORP. FORM U-13-60 For the Year Ended December 31, 1995

SIGNATURE CLAUSE

Pursuant to the requirements of the Public Utility Holding Company Act of 1935 and the rules and regulations of the Securities and Exchange Commission issued thereunder, the undersigned company has duly caused this report to be signed on its behalf by the undersigned officer thereunto duly authorized,

> UNITIL Service Corp. (Name of Reporting Company)

By: LARRY M. BROCK

(Signature of Signing Officer)

Laurence M. Brock, Controller (Printed Name and Title of Signing Officer)

Date: APRIL 30, 1996

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UNITIL SERVICE CORP.
DEC-31-1995
DEC-31-1995
YEAR
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\begin{array}{c} 1,267,559 \\ & & & & & \\ & & & & & \\ & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ & & & & & & \\ &
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