



## **Antonio D. Aguiar Joins Usource Team**

April 1, 2000

**Hampton, NH** – March 31, 2000: Unitil Corporation (AMEX: UTL) ([www.unitil.com](http://www.unitil.com)) announced that Antonio D. Aguiar has joined the Usource Team. Tony's primary assignment will be the development and implementation of the Usource energy auction process and customer service function.

"Tony's a great addition to the Usource Team because of his regional reputation for his knowledge of energy markets and his experience in building first class back office operations," said Robert G. Schoenberger, Unitil's Chairman and Chief Executive Officer. "Usource is expanding quickly, and Tony will help us insure that the details of our energy bidding, fulfillment and customer care practices meet the highest customer expectations."

Tony previously served as Vice President and General Manager with Energy Express, and has held positions with EnergyUSA and Bay State Gas Company. He holds a B.S. in Mechanical Engineering from the University of Massachusetts, an M.B.A from the University of Rhode Island, and a M.S. in Finance from Bentley College.

Usource is a live Internet-based marketplace in which suppliers make firm bids against firm commitments by customers to buy their electricity and gas. Usource allows large commercial/industrial customers to post their energy needs on the Internet for evaluation and bid by a large number of pre-qualified suppliers. If the supplier offers a price the buyer wants and meets the buyer's terms and conditions, the deal is done. Usource runs on the sophisticated transaction-based software and energy commodity Exchange developed and licensed by Enermetrix.com. ([www.enermetrix.com](http://www.enermetrix.com)), a privately held company headquartered in Maynard, MA.

Unitil is a public utility holding company with subsidiaries providing electric service in New Hampshire, electric and gas service in Massachusetts, and energy services throughout the Northeast. The Usource product line is operated by its subsidiary Unitil Resources, Inc., and is available at [www.usourceonline.com](http://www.usourceonline.com). Unitil's other subsidiaries include Concord Electric Company, Exeter & Hampton Electric Company, Fitchburg Gas and Electric Light Company, Unitil Power Corp., Unitil Realty Corp. and Unitil Service Corp.

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